

CASE STUDY

Abraxas offer a healthy service with Amris

NAME:

Abraxas

INDUSTRY SECTOR:

Global IT Recruitment

Overview

Abraxas is one of the UK's leading providers of IT recruitment services and part of the global staffing services group, Vedior NV, the largest IT & Telecoms recruitment company in continental Europe. As a consequence, Abraxas can identify and locate the type of skilled IT professionals required by their clients anywhere in the world.

It was these credentials that helped Abraxas win the contract for supplying staff to one of the UK's largest systems integration/consultancy companies. This company, in turn, will deliver and operate a key part of the NHS National Programme for IT.

Abraxas knew that they would need an impressive e-recruitment solution for such a large-scale project.

A full and bespoke system powered by Amris technology from The Internet Corporation proved to be the solution that Abraxas were looking for.

About Abraxas

Abraxas is a successful IT recruitment organisation based in the UK and a wholly-owned subsidiary of Select Appointments (Holdings) Limited, who acquired the company in 1997.

Their ultimate parent company is the Dutch organisation Vedior NV who acquired Select in 1999, and is the third largest staffing services organisation in the world.

With such impressive patronage, Abraxas is able to offer clients the benefit of size, scale and impact in the recruitment of quality professionals for the IT market.

Meeting the challenge

This project is a recent addition to Abraxas' long list of successes; the company recently won a bid to supply contract staff in connection with the NHS National Programme for IT.

The systems integration experts within the Abraxas client company help organisations to transform by applying business knowledge and technology to make possible new and better ways of working. They employ more than 5000 business and technical professionals worldwide, and their primary activity is the provision of consultancy and systems integration services including change management, complex programme management and custom systems design, development and operation.

The Abraxas client company will help the prime contractor deliver and operate a key part of the programme, which currently stands as the largest IT project in Europe.

Recruitment is a major factor in the project and business-critical for the client company in fulfilling their part of the programme. Steep increases in staff levels over the various phases dictates that a high number of contractors are required throughout the length of the project.

Abraxas realised that this level of staffing would be impossible without an e-recruitment facility. They also needed a solution that could be rolled out immediately, having already initiated work on the project themselves.

The Amris technology formed a key part of Abraxas' managed service proposal to their client.

Making it happen

Abraxas knew that other systems were available but were already aware of Amris and had been impressed by what they saw. Nick Ellwood, Business Development Manager for Abraxas explains why they went for this particular solution.

"We had seen demos of the Amris solution in the past and it looked very flexible and easy to implement. With Amris, we were also able to check out the system beforehand and build an excellent relationship with the team.

This made us very comfortable with both the offering and the supplier.”

Abraxas were also able to conduct an online demo to convince their prospective client that Amris was the right solution from the right supplier. Abraxas was particularly impressed that the bespoke Amris framework could be built to their specific requirements at a very competitive price.

This detailed demonstration meant that Abraxas were able to secure the business at an early stage and it was all systems go to roll the system out. Nick Ellwood laid out the criteria for the solution.

“We knew that we had to recruit a large number of people very quickly over a limited period of time. We also knew that we needed a stand-alone, flexible solution that could be implemented quickly and didn’t cost the earth.”

The solution was implemented in record time. The build began in October 2003 and the system was up and running in one week, ready to be populated. Amris

also showed a real can-do attitude during this busy time, which helped Abraxas recruit the required staff for the project.

“By providing flexible technology that was easy to implement, Abraxas were able to exceed the expectations of the client by recruiting the right number of contract staff quickly and effectively”, says Nick Ellwood.

Immediate Benefits

Abraxas are in no doubt as to the importance of the role that the Amris solution has played in the success of this project.

“We wanted a standard set-up that would be quick and inexpensive to implement. Amris provided us with an online requirements management system that was set-up quickly and cost-effectively. We completely fulfilled the client’s recruitment needs.”

Abraxas was not only able to save time and money, they also met the highly demanding deadlines imposed by

their client thanks to the committed approach of both Abraxas and Amris. Consequently, the Abraxas managed service has been acknowledged as highly successful by their client and several hundred contract staff are now successfully working on site.

Nick Ellwood could not be happier with the service Abraxas received from Amris in delivering the e-recruitment facility.

“Amris engaged with us and what we were trying to achieve from the very beginning. A very knowledgeable team, they asked ‘what do you want us to do?’ and stuck with it. If we had used another supplier, I am sure that we would have been weeks or months behind schedule.”

“I would have no hesitation in using the Internet Corporation and their Amris technology for future e-recruitment projects”.

**For further information
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